



«take the guesswork out of thermal monitoring»

Join the greenTEG team and advance with us – greenTEG offers high-tech thermal sensing solutions for an international customer base. We develop, manufacture, and market heat flux sensing solutions at our headquarters in Zurich. Since 2014 greenTEG has developed and continuously enhanced measurement instruments for building experts – particularly heat flux sensor-based U-value measurement devices. In 2018 greenTEG launched the first wireless multi-channel U-value and Mold Detection / Measurement device to the European market. For driving the global roll-out and significantly increasing sales numbers, while in the meantime also deriving/developing new features for customers, we are seeking YOU, to strengthen our team as an

Sales & Product Manager Thermal Monitoring in Buildings 80% -100% starting March/April 19

Description

With your strong entrepreneurial drive and a deep interest in technology and its applications, you will further develop greenTEG's business in the Building market. You are motivated to work for a young Swiss company which still operates like a startup in terms of hierarchies and decision making but is supported by stable business revenues from already existing product markets in various fields. You have good communication skills (in German as well as in English, other languages are an asset). A valid Swiss working permit is required.

Key function and responsibilities

- Take over global marketing activities, based on greenTEG's existing experience and new market insights you will gather
- Identify, generate and close customer leads
- Support customers in their product and project application related questions, incl. traveling to customer sides and fairs
- Manage the cloud/CRM based tasks for setting up new customers/managing existing customer accounts
- Search & work on opportunities related to regulatory developments within the building insulation market

Qualifications

- Engineering or business degree
- At least 1-2 years of work experience as Business developer or in a Sales function
- Good communication and sales skills, e.g. you can work independently, travel to customer sites & fairs and enjoy the interaction with new/potential customers
- Affinity to technology, especially good computer skills (MS Office, cloud-based systems)

Welcome to our team!

We offer a collegial and striving work environment in Zurich. Our high-tech company aims to motivate each one of us to maximum performance and personal development.

Interested? – Join us!

Send your application – Cover letter and CV – to hendrichs@greenTEG.com

For additional questions please give us a call.

Further information on www.greenTEG.com/careers